



Qualifying Small Enterprise Scorecard

Landmark Underwriting Agency (PTY) Ltd

OWNERSHIP ELEMENT

	Actual %	Target %	Points Score	Weighting Points
Exercisable Voting Rights of Black People in the Enterprise	36.73%	26.00%	6.00	6.00
Economic Interest of Black People in the Enterprise	36.73%	25.00%	9.00	9.00
Ownership fulfilment Net equity Interest	36.73%	25.00%	9.00	9.00
Ownership Fulfilment Bonus point	-	-	1.00	1.00
Bonus Points Involvement in Ownership of Black Women	35.02%	10.00%	2.00	2.00
Bonus Points Involvement in Ownership by Black Participants	0.00%	10.00%	0.00	1.00
	Included	-	27.00	28.00

MANAGEMENT CONTROL

Black representation at Top Management Level	0.00%	50.10%	0.00	25.00
Bonus Point Black Woman representation at Top Management Level	0.00%	25.00%	0.00	2.00
	Excluded	-	0.00	27.00

EMPLOYMENT EQUITY

Black Managers using the Adjusted Recognition for Gender	0.00%	60.00%	0.00	15.00
Black employees using the Adjusted Recognition for Gender	0.00%	70.00%	0.00	10.00
Meeting or exceeding the EAP target for Black Managers before ARG	No	88.73%	0.00	1.00
Meeting or exceeding the EAP target for Black Employees before ARG	No	88.73%	0.00	1.00
	Excluded	-	0.00	27.00

SKILLS DEVELOPMENT

Skills Development spend on Black Employees ARG applied	0.00%	2.00%	0.00	25.00
	Excluded	-	0.00	25.00

PREFERENTIAL PROCUREMENT

B-BBEE Procurement Spend from All Suppliers	55.11%	50.00%	25.00	25.00
	Included	-	25.00	25.00

ENTERPRISE DEVELOPMENT

ED Contributions - Indicative Profit Margin applies	0.00%	0.07%	0.00	25.00
	Excluded	-	0.00	25.00

SOCIO-ECONOMIC DEVELOPMENT

SED Contributions - Indicative Profit Margin applies	0.04%	0.03%	25.00	25.00
	Included	-	25.00	25.00

TOTAL Points **77.00**


TECHNICAL SIGNATORY

Benita Smith
VERIFICATION ANALYST

12/09/2013
Issue Date
T-Q-1-9.7.3
Level Three

ABACUS BEE Verification (Pty) Ltd

2007/013991/07